

# have been influenced by the Travel & Adventure Shows



Being able to talk one-on-one with the representatives from various countries gives me confidence that I'm getting real information before I book my next vacation." - Alex, Dallas 95% plan on returning to the show

"I've been to several Travel & Adventure Shows around the country this year and each one provides me with different vacation options from around the world that I wouldn't be able to research online.

Audience Demographic Insights Reveal the Shows Attract Affluent, Educated, Active Consumers



**Female** 

62% Married or in a

relationship **Attracting the Right Audience** We Deliver Pre-Qualified Travelers

committed

90% Age 35+ in peak earning

years

87% Hold a college degree

\$100k a year

**72%** 

Make over

\$980m<sup>+</sup> Million Dollars Spent Annually on Travel \$5,462 Average Annual Travel Spend **96%** Of Attendees are Passport Holders

Ready to Travel Where Our Attendees Are Interested in Going

## 89% 89% 61% 48% 88% 88%

### Intend to take more or the same number of domestic trips

78%

**Domestic** 

91%

Will take 3-9 domestic trips in the next 12 months

72% Take regional getaways multiple times a year

54%

46%

39%

### 93% Will take the same or more

**International** 

89%

Of attendees took 1 or more

international trips over past 12 months

82% Are interested in

international travel

international trips in next 12 months

**Cultural / Experiential** 

# Culinary

"We travel to learn about different people and cultures, as well as to experience

will book this vacation within a year

of attendees spent over \$5,000 on travel annually with exhibitors or destinations

Types of Vacations

new things and try amazing food!" - Haley, Philadelphia Impact on Bookings - Over \$4.1 Billion

Active

in Bookings & Counting of those looking to book a trip, booked with an exhibitor they met at the show

> Indicated the **show** has an impact on

where they go on

their next trips

exhibitors based on their involvement with the show

# Of attendees • booked one or two

they met at the show

181 Million

**TV** Impressions

"We just love to travel. We have quite a few trips planned but we came here to find another aventure—something new and exciting!." - Bobby, Philadelphia

they met at the show

79% trips with an exhibitor 89% Found more confidence in making travel plans with the

Multi-Media Campaigns Generate Hundreds of Millions of Impressions Nationwide 408+ Million

Annual Impressions Reached VIA Mass Marketing Approach

Making an Impression

"Coming to a place like this, you're just so affected by everyone you bump into. Everyone here has been bitten by the travel bug." – Steve, Los Angeles

1.3 Million 18 Million PR Impressions Direct Mail/Email

59.5 Million

Radio **Impressions** 

> 5.4 Million **Impressions**

130.3 Million

Outdoor

**Impressions** 

Co-op Impressions **Top Travel Speakers** 

12.7 Million

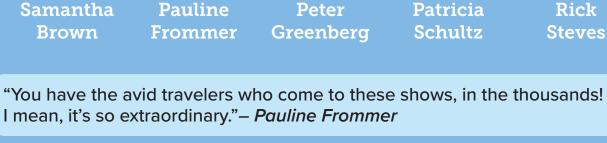
Social Media /Digital

**Impressions** 

Phil

Keoghan

Bring Super Travel Fans



"Well this show is a rare opportunity in the United States to get thousands of travelers in the planning stage of their trip. If you want to put your destination at the forefront of the minds of American travel dreamers, this is certainly a good opportunity. I do it every year and I do it every year for good reason." – Rick Steves

Visit www.TravelShows.com For More Information